

# You Are Generous; We Are Accountable

## How your 2017 contributions helped others!

We value your support of EPI, and we want to assure you that each dollar raised supports the people that partner with us for services.

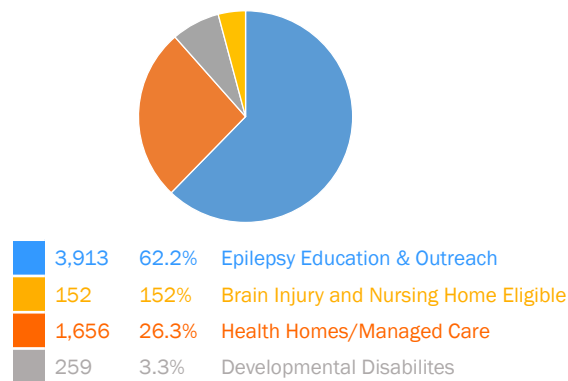
General administrative costs: 7.4%

Fundraising costs: 1.6%

Revenue Growth: We grew by almost a million dollars in 2017!

Employees: By December 31, 2017, we had more than 500 employees on the EPI team.

2017 Populations Served



Please note, we have simplified our reporting to more accurately reflect unduplicated number of persons served; most people served are enrolled in multiple programs at our agency.

## EPI: Thriving in a changing environment

### Prime Care Coordination

As disability services evolve, EPI has taken an active role in the changes. Our position as one of the founding companies and part-owner of Prime Care Coordination has enabled EPI to advocate for both the needs of the people we serve and our Medicaid Service Coordination staff as we transition to a new service model.

### Self-Directed Services

In keeping with our commitment to person-centered services, EPI has also invested in growing our fiscal intermediary services for Self-Direction. In early 2017, 18 people were receiving FI services at EPI; as of June 2018, we have 243 people with 35 more coming onboard soon.

We anticipate continued exponential growth in these services into 2019 and beyond.

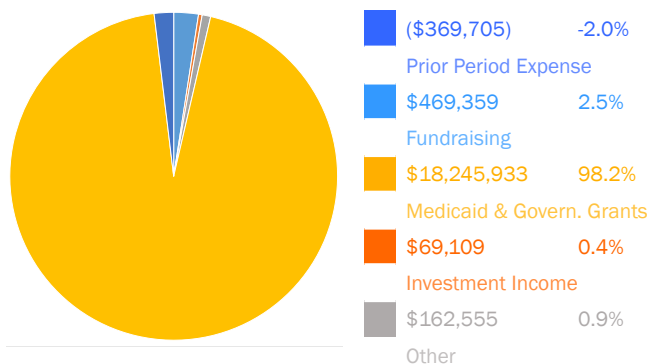
### CQL Accreditation

In October 2017, EPI achieved the Council on Quality and Leadership's Quality Assurances Accreditation. This distinction has only been achieved by 10% of the human service organizations in NYS. For EPI, the CQL process was transformative. The concept of person-centered service has become a centering point for the agency's strategic planning and program development processes.

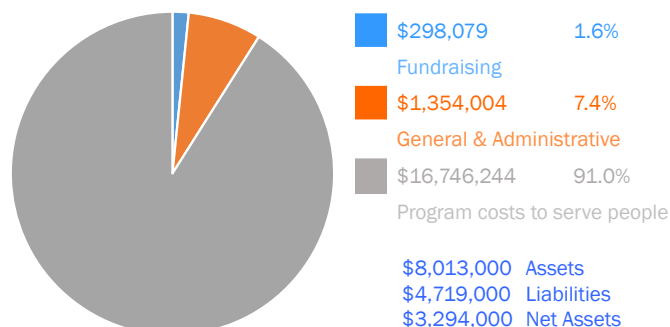
The journey our staff went through to achieve the CQL accreditation focused our collective efforts and this emphasis will continue as we grow in 2018.

## By the numbers:

2017 Revenue by Source



2017 Expenses



## 2018: Spotlight on Housing

- By the end of 2018, EPI will open the Pinon IRA, a new fully-accessible residence for six people. We are especially excited about this house as it will allow people who have lived together for many years stay together as they age and their needs change.
- Also in this year, several apartments in Howitt House, a long-time collaboration with the Al Sigl Community of Agencies, will transition from OPWDD-certified residences to independent living and will provide training and housing opportunities for people with disabilities looking to explore alternative residential solutions.
- The Monroe Housing Collaborative, of which EPI is proud to be a founding member, has received several grants that greatly enhance our capacity to find and create unique housing solutions for people with disabilities.

## Thank you

to the following donors who have made a gift to Epilepsy-Pralid, Inc. in 2017. This list does not include special event donations.

*We have made every effort to list names correctly. If there is an omission or error, please accept our apology and let us know by calling Denise Ester, Development Associate at 585-442-6420 x2263 or emailing [dester@epiny.org](mailto:dester@epiny.org).*

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*Thank you!*